

### For Immediate Release

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# Great Plains Communications completes acquisition of Pinpoint Network Solutions and Pinpoint Broadband business units

The acquisition will expand and further leverage the Great Plains Communications expanding 6,000-plus mile fiber network

February 17, 2016 (Blair, Neb.) - Great Plains Communications, the largest privately owned Nebraska telecommunications company is pleased to announce the completion of their acquisition of Pinpoint Network Solutions and the Pinpoint Broadband business units of its regional fiber company, Pinpoint Holdings.

The Pinpoint acquisition adds 1,200 fiber miles including 135 additional miles in the greater Omaha Metro to the current 6,000-plus mile Great Plains Communications fiber optic network that encompasses the state of Nebraska, extending into Colorado, Illinois, Iowa, Kansas, Minnesota, South Dakota and Wyoming.

"These additional fiber assets will further establish Great Plains Communications as a strong, Nebraskabased provider for both enterprise and carrier customers seeking diverse route options, access to additional commercial buildings, and true redundancy on this newly expanded network that is monitored 24x7x365 from our Network Operations Center," said Todd Foje, Chief Executive Officer of Great Plains Communications.

The acquisition was announced in December and was officially completed on February 11, 2016.

J. Richard Shoemaker, Chairman and President of Pinpoint Holdings, Inc. stated, "With the formal acquisition process complete, both companies look to ensure that customers experience a seamless migration and are able to start taking advantage of the opportunities this newly created, powerful network will provide. The acquisition completion also allows Pinpoint Holdings to refocus on other Nebraska opportunities."

Clients have been notified of the acquisition completion by Great Plains Communications and meetings with these companies are underway. Foje had this to say, "We are excited to bring these new clients and employees on board and look forward to a bright future with all of them."

(more)

### **About Great Plains Communications**

Great Plains Communications is the largest privately owned telecommunications provider in Nebraska. At the core of their service offering is an extensive, 6,000+ mile regional fiber network with community access rings, last-mile and middle-mile solutions, fully supported by their 24x7x365 Network Operations Center. The company is financially strong with a 105-year history of providing reliable and innovative solutions. Great Plains Communications prides itself on their progressive approach to accommodating the unique needs of all regional and national telecommunications carriers, LECs, ISPs, wireless carriers and other service providers utilizing superior custom engineering and custom build strategies.

### **About Pinpoint Broadband Inc.**

Pinpoint Broadband Inc. is the primary provider of telecom backbone service to carriers and enterprise companies in the Midwest. Services include dedicated Internet access, Ethernet transport and colocation services. Pinpoint Broadband Inc. has a presence in the leading carrier hotels in the US, including 600 Federal, 350 Cermak, 1623 Farnam, Denver Gas and Electric and others.

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